enterprise europe network

Partnering Opportunity

Profile Status: Published

Business Request

The Polish grain distributor is looking for ecological grain suppliers

Summary

The Polish company based near of Lublin is specialist in production and distribution of ecological grain. The company is especially interested in cooperation with organic grain suppliers - producers/farmers. The Polish company is mainly interested in following products: sweet lupine, horse beans, yellow pea, oat, wheat, spelt wheat, barley, and at the end – rye.

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Details

Description

The Polish organic grain importer and exporter is searching for new cooperation possibilities with ecological (mainly) grain suppliers among grain farmers/grain producers. The cooperation sought under commercial, distribution or supplier agreement.

The Polish enterprise offers a full grain and leguminous plants assortment. There are no any language barriers or other difficulties for the Polish company as it has got many years' experience in international business.

The company basically cooperates with partners from Eastern and Western Europe and is still interested in collaborate with partners form those regions. It has got HACCAP (hazard analysis and critical control points), GMP + (good manufacturing practice) and Eco audit certificates.

The Polish company is interested in establishing new relations with companies using raw grains and leguminous plants in its activity. The Polish entrepreneur also would like to cooperate with

distributors and agents delivering the Polish food products on its markets. The company is interested in distribution of many tons (ca. 25 tons per one delivery) of organic grains per month.

Advantages and Innovations

The Lublin company is well know in its environment as a trustworthy partner. It has already big experience in international cooperation.

Technical Specification or Expertise Sought

The suitable products should have certificates proving ecological standards and requirements.

Keywords

Market

07006	Other Consumer Related (not elsewhere classified)

Open for EOI : Yes

Dissemination

Relevant Sector Groups

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2008

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Russian
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The Polish company is looking for collaboration with distributors and agents from European countries interested in promoting and distributing the Polish agro food products on its markets. The ideal foreign partner would be a distributor of big amount of food products. The Polish entrepreneur would like the foreign partner observes the contract resolutions. An important factor for the Polish enterprise is experience in international cooperation.

Type of Partnership Considered

Supplier agreement
Distribution services agreement
Commercial agency agreement

Attachments

organic grain searching by the company.